



Date: 06/11/2025
No. 2025IT-27

Tender for implementation of Prepaid Distribution Management System (PDMS) in Crnogorski Telekom

I Subject of procurement:

Crnogorski Telekom a.d. member of Deutsche Telekom Group invites you to submit your proposal to implement an IT solution for a Prepaid Distribution Management System.

II Content of the bid:

Proposal needs to be submitted as Professional and Commercial part of proposal. Following documentation are integral part of this tender:

- Appendix_1_RFP_Prepaid Distribution Management System - final
- Appendix_2_Prepaid Distribution Management System Requirements
- Appendix_3_AC clause non public
- Appendix_4_AC clause public officials
- Appendix_5_Rules of Secrecy
- Appendix_6_Supplier code of Conduct
- Appendix_7_Information Security Annex
- Appendix_8_Privacy and Security_requirements_Montenegro
- Appendix_9_Pricing Table

Professional part of the bid:

- Contact information of an authorized representative, with unlimited authorization in regard to the subject tender;
- Proof of incorporation – not older than 1 year;
- Proposal should contain description of the overall solution and detailed solution for Prepaid Distribution Management System Solution according to the technical requirements given in the Appendix_1_RFP_Prepaid Distribution Management System and Appendix_2_Prepaid Distribution Management System Requirements;
- Bidders are explicitly requested to submit up to four respective references showing successful deployment of the offered IT solution in Wholesale and field sales industry business;
- The vendor is asked to present the proposed IT solution in a demo. The presentations will take place in Q4 2025. Demo should present User Stories and requirements defined in Appendix_1_RFP_Prepaid Distribution Management System;
- Delivery term. Eventual breaching of this condition will subject of penalty clause in the contract.
- Proposal should contain detailed time plan;
- Proposal should contain any additional and relevant notes, explanations or comments;



- Statement on acceptance of signing Anticorruption clause as a part of the contract (Appendix 3 **or** Appendix 4 - Anticorruption clause),
- Statement on acceptance of confidentiality of the Bidding Terms (Appendix_5_Rules of Secrecy);
- Signed and stamped document »Supplier Code of Conduct« (Appendix_6);
- Statement on acceptance of signing document »Information Security Annex« as part of contract (Appendix_7);
- Fill out and submit »Security Statement of compliance« (see Appendix_8_ Privacy and Security requirements for Montenegro (zip));
- Statement on acceptance of all RFP Terms (signed document of acceptance);

Each item from professional part of the bid has to be uploaded to OneSource platform – section: Your proposal's Infos & Docs - Technical Envelope.

Note: It will be assumed that offer includes everything necessary or usually supplied for the convenient and correct operation of the solution proposed, whether it is specified or not. The Bid shall include all necessary elements for putting into full operation offered equipment wholly and without any constraints. The Bidder shall specify all necessary parts of the equipment (hardware, software, applications, etc.), specification of necessary software and/or additional packages, specification and delivery items of hardware, installation and integration of the same, detailed installation and integration documentation delivery, putting into operation of System technical requirement specification. Any deficiencies must be rectified at the supplier's expense.

The Bidder shall be obliged to submit any eventual notification on alteration of aforesaid for the whole period of tender validity period.

All terms stated above relate to all Consortium members in the cases when the bidder is the Consortium itself. In this case it is necessary to submit Consortium Agreement/Contract on joint venture, which must plainly determine the solidary unlimited responsibility of members.

Commercial part of the bid:

- Price by item in €, unit and total, with DDP Podgorica Incoterms according to requirements from Appendix 1,
- Prices should be in EUR, with and without VAT, and independent of any exchange rate. Please fill the Excel file »Appendix_9_Pricing Table«,
- Payment terms, minimum 60 days from the day of receipt of the invoice issued after signing relevant SAC (system acceptance certificate) executed by Crnogorski Telekom A.D.

Financial part of the bid has to be uploaded to OneSource platform – section: Your proposal's Infos & Docs - Financial Envelope.

Note: In the event that a specification in the Appendices or any other clause of any RFQ document a) does not include information required for a successful delivery, integration and maintenance or b) includes information which could lead to misunderstandings, the Bidder is obliged to point out this fact to the Crnogorski Telekom within period of the RFQ designated for Supplier questions. If this is not the case the



Bidder shall indemnify and hold harmless Crnogorski Telekom for any loss or additional costs accrued to Crnogorski Telekom or its partners.

III Minimum terms to be met by all bids:

- Subject of procurement fulfills the specifications provided in tender documents.
- Acceptance of payment and delivery terms provided by tender. Minimum payment term is 60 days upon the receipt of the invoice issued after signing relevant SAC (system acceptance certificate) executed by Crnogorski Telekom.
- Detailed specification of offered Solution shall be according to requirements defined in tender documentation.
- Crnogorski Telekom A.D. does not provide bank guarantee, or payments in advance.
- Bidder's proposal must be binding for 6 months after the submission date, and accordingly retaining the right of extension of this term. Should the bidder disagree on these terms, the bid may be rejected by Crnogorski Telekom A.D.
- The Bidder must fulfill all conditions and obligations set in the effective legislation of Montenegro concerning data protection and privacy and particularly having in mind data protection legislation, measures of information security and internal regulations of Crnogorski Telekom including all technical and organizational measures for data protection and privacy.

IV Terms of accomplishment:

Upon announcement of the result of the tender process and in the event Purchaser intends to make an award to a selected Supplier, no legal relationship shall take effect until the execution of a contract in writing between the selected Supplier and Purchaser takes place. The commencement of negotiations does not signify a commitment on the part of Purchaser to enter into a contract with the Supplier. If the Supplier and Purchaser cannot reach agreement on terms satisfactory to Purchaser, Purchaser may terminate negotiations at any time and turn to the next best evaluated Supplier for contracting.

The selected Bidder will be obliged to perform contractual obligation according to conditions defined in tender documentation.

Crnogorski Telekom A.D. retains the right for additional negotiations and to organize e-auction.

V Award criteria:

Bids evaluation shall be performed in two rounds through evaluation of fulfillment of professional terms prescribed by the Tender and evaluation of commercial part of the offer.

Result of the professional evaluation is selections of bids which meet professional criteria of the requirements.

The commercial part of the bid will be opened only upon the professional evaluation of the Bid. (Commercial parts of the bids that did not pass evaluation of professional conditions of bids shall not be taken into consideration).

VI Bid submission

Bidders interested to apply to the tender should send Proof of Incorporation to sanja.sturanovic@telekom.me **latest by November 12th 2025 until 15h**. Applied Bidders will be registered at OneSource platform.



Proposal should be uploaded to OneSource platform which is managed by Deutsche Telekom AG latest by November 24th 2025 until 15h.

Bids received after the aforesaid deadline or in ways other than via Platform will not be considered.

Technical support for the platform is provided by DTAG. In case of technical issues service desk should be contacted by mail onesource@telekom.de or phone +49(0)228-433 00 433. Working hours are Monday-Friday 9:00 – 17:00

Any questions regarding tender should be sent to sanja.sturanovic@telekom.me *latest by November 19th 2025 until 15h.*

VII General Terms of accomplishment

Crnogorski Telekom A.D. reserves the right to cancel the Tender at any time before the deadline for submitting offers or conclusion of Contract with the Bidder, without expenses for Crnogorski Telekom A.D. if finds out that such a decision is in the best interest of Crnogorski Telekom A.D.

This tender shall not be binding for Crnogorski Telekom A.D. Crnogorski Telekom A.D. reserves the right to accept or reject any bid without an obligation to explain such decision.

In case of cancelation of the tender or rejection of Bids, no bidder are entitled to compensation from Crnogorski Telekom A.D. for any costs or damage incurred directly or indirectly as a consequence of such cancelation or rejection of a bid.

All additional information in regard to services the subject of this Tender, interested bidders may acquire over their authorized representatives, indicated to contact persons, for the duration of Tender.

All received proposals will be evaluated objectively, according to procurement rules and criteria set for specific purchase. All bidders are invited to inform us on any attempt of undue influence to outcome of the decision of Crnogorski Telekom by soliciting benefits, services or money in return for positive decision. These are contrary to rules and business ethics of Crnogorski Telekom, therefore may result in serious consequences.

You can contact our ethics line at: e-mail: tell-me@telekom.me, or by phone +382 (0)20 433 444

Crnogorski Telekom A.D.